



# OWN A SHARE WITH US

A Lucrative structure for Elite Advisors



Regulated by  
Mutual Fund Dealers  
Association of Canada



# JOIN US AND INCREASE YOUR INCOME SIGNIFICANTLY

We'll help you deliver exceptional client experience that solidifies client loyalty and drives new business



## Increase Profit

We provide the best structure in the industry, ensuring you have the ability to offer top-quality services, while benefiting from it financially.



## Enhanced Financial Structure

We help streamline your processes, increase productivity, and grow your bottom line, with our dealer-shared structure.



## Reduced Administrative Workload

Our platform is designed to reduce the administrative workload that financial advisors face. This will help avoid human errors and enhance efficiency.



## Variety & Expertise

Our experts unlock access to an abundance of financial options and the best strategy implementations for your clients

# Who We Are

## 01

FORTAX Private Wealth is a **Shared Structured** Mutual Fund Dealer offering premier services and support to advisors like no institutions in the industry

## 02

We ensure that the latest technological systems are utilized to facilitate the work of advisors. Our platforms allow advisors to use model portfolio or to build their own.

## 03

Our financial advisors benefit from collaborating with a team of tax and insurance specialists to offer fully optimized financial solutions to their clients, which maximizes growth.

## 04

FORTAX Private Wealth is dedicated to democratizing premium wealth management for advisors through a focus on innovation and building a strong team and culture.



# Shared Dealer Cost Advantages

FORTAX Private Wealth yields Significant compensation while unlocking access to numerous financial tools and resources, such as:

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## Own a Share/ Invest in your business

- Retain 100% of the commission, trailers and fees
- Your Share price will be valued to give you a return on investment of 40%
- Minimum investment of \$1,000,000
  - Book of Business less than \$100M will reduce the ROI, between 25-40%

## Share the cost of the Dealer

- Dealer's fees will be reviewed on an annual basis and adjusted accordingly.
- 1st year estimated cost to be 0.05% of AUM.
- Minimum \$50,000 for a \$100M AUM book.
- Minimum AUM of \$100M to join



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## Financing Available

- Our Financial partner will finance your share acquisition with payment amortized over a 5-year period.
- The monthly loan repayment will be covered in full by the substantial increase in income thanks to the Dealer shared structure.

## Support From Our Tax Specialists

- Access to your client's RRSP and TFSA contribution room
- In-house tax specialists ready to prepare your clients' tax returns. We maintain open communication to report any irregularities and suggestions
- Possibility to pay for your client's tax return preparation with a Tax Preparation Advisors Group Discount



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## Our Transition Program

Our industry-leading Transition Program ensures your move is quick and effortless. We won't stop until every last component of your transition is complete. We know that making the leap from one firm to another is daunting and challenging, so we have a full-time dedicated transition team to help you. With our dedication, nothing should stop you from joining our team and building a better business for yourself. We help you implement the best transition strategy to increase your client retention.

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### Fee-Based Accounts

- Ultra-Low Fee (\$12/ year) for Regular Accounts
- 50% administrative work reduction with our platform

### Model Portfolios

- Sophisticated technology and broad access to information that increases and reduce volatility
- Easier to track and manage client portfolios
- Model Portfolio Accounts with Institutional series to reduce MER

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### Office Spaces

- Rental Office Discount with our Real Estate Partner
- Hourly, Daily, and Monthly rental options
- With 58 locations across Ontario and 34 in Toronto and over +100+in Canada

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### Product Choice Freedom

- Freedom to make objective product choices with any Fund company that you prefer

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### Book of Business

- Build your book of Business with our Lucrative Dealer structure
- Possibility to sell your book at any time
- Exit strategy to ensure you get Top dollar for your Book of Business

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# FORTAX

Private Wealth Corp.



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**Partner with FORTAX to be at the forefront of the Industry & boost your profits.**

**The one and only Dealer making you part of the Family!**



# FORTAX<sup>®</sup>

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